

Primary Sector Workforce Training Grants (WTG) Economic Benefits Summary Report

(Current as of November 2012)

The below table summarizes only Work Force Training Grant (WTG) business development projects that have been completed and closed out with the Program. Figures represent actual WTG eligible jobs that were hired and/or trained along with WTG actual award figures. More recent projects that are still open and ongoing are not included in the table below.

Primary Sector Workforce Training Grants – Completed Projects Only

Training Awards & Leverage	
Business Development Projects	21 projects
Total Funds Awarded - Actual Jobs Created /Trained (since FY2006)	\$4.92 million
Leveraged Funds (non-Commerce debt, equity, etc.)	\$173.0 million
Leverage Ratio (non-Commerce to WTG awarded dollars)	35 to 1
Investment of Leveraged Funds	
Construction	\$100.6 million
Other Investment Activity (equipment purchase, training, etc.)	\$72.4 million
Total Investment ¹	\$173.0 million
Jobs	
Actual WTG Eligible Direct Jobs Created and/or Retained ²	1,814 jobs
Other Jobs Supported by WTG Workers	<u>1,083 jobs</u>
Total Jobs	2,897 jobs
Wages Earned	
Annual Wages & Benefits Paid to WTG Created/Retained Workers	\$66.4 million
Annual Wages Paid to Supported Workers ³	\$34.7 million
Total Annual Wages & Benefits	\$101.1 million
Income Tax	
Annual Increased Income Tax Revenue (State General Fund Impact) 4	\$5.6 million

Estimated using the respective project year's annual effective income tax rate as calculated by the MT Department of Revenue.



¹ Figures do not sum due to rounding.

² Eligible jobs, full or part time, are those new to the company and meet the program's wage requirements.

³ Estimated using an input/output economic modeling software, Implan (<u>www.implan.com</u>).



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Montana struggles with low wages and under-trained workers. The Primary Sector Business Workforce Training Act, §39-11-101, MCA, et seq., is designed to encourage the creation of jobs in primary sector businesses. The Program provides an essential job training incentive for new businesses to locate in Montana and provides existing businesses with essential support to train employees in new jobs that allow the businesses to expand in Montana without leaving the State.

Primary Sector Workforce Training Grants – All Projects

Training Awards & Leverage	
Business Development Projects	41 projects
Total Funds Awarded Based on Job Projections (since FY2006)	\$14.1 million
Leveraged Funds (non-Commerce debt, equity, etc.)	\$242.5 million
Leverage Ratio (non-Commerce to WTG awarded dollars)	17 to 1
Investment of Leveraged Funds	
Construction	\$135.8 million
Other Investment Activity (equipment purchase, training, etc.)	\$106.8 million
Total Investment ¹	\$242.5 million
Jobs	
Proposed WTG Eligible Direct Jobs Created and/or Retained ²	4,257 jobs
Other Jobs Supported by WTG Workers	<u>5,306 jobs</u>
Total Jobs	9,563 jobs
Wages Earned	
Annual Wages & Benefits Paid to WTG Created/Retained Workers	\$197.4 million
Annual Wages Paid to Supported Workers ³	\$183.6 million
Total Annual Wages & Benefits	\$381.0 million
Income Tax	
Annual Increased Income Tax Revenue (State General Fund Impact) 4	\$15.1 million

¹ Figures do not sum due to rounding.

⁴ Estimated using the respective project year's annual effective income tax rate as calculated by the MT Department of Revenue.



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